#### The Sixth Japan TRIZ Symposium 2010

# **TRIZ for Managers**

- Approach and Management using a Scientific Methods -

Scientific methods (QFD, TRIZ, Taguchi method, etc.) are tools for gaining, operation itself and management itself

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# MOST, LLC

President Kazuya Yamaguchi

Translated by Yoshihisa Konishi

### **Company Profile**

### About MOST, LLC

A group where retired employees of Panasonic and Panasonic Communications Co., Ltd., who had mastered scientific methods (general-purpose techniques such as QFD, TRIZ, Taguchi method, multivariate analysis, sales analysis, etc.) and were active at the company-wide work restructuring, have gathered together.

The name **MOST** was denominated with the following meaning:

You can get the MOST performance by MOST (Management Of Scientific Tool) with MOST (MOST, LLC).

### **MOST**, LLC

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Biography of Kazuya Yamaguchi, President of MOST, LLC

1970.3 Graduated Communication Engineering Dept.,

School of Engineering, Kyushu University

- 1970.4 Joined Kyushu Matsushita Electric Industrial Co., Ltd
  - engaged in product development

served as technical section chief and manager

• engaged in company-wide work reconstruction

Kyushu Matsushita Electric Industrial Co., Ltd



General Manager, Development Process Innovation Department

Panasonic Communications Co., Ltd.

Deputy General Manager, Management Quality Promotion Department

(Japan Quality Award, development process innovation, quality innovation, back-office section innovation, factory innovation), (2007.8.31 age-limit retirement)

Currently President of MOST, LLC (Established 2007. 9. 3)

Part time lecturer at Ritsumeikan University Postgraduate school (Quality Management) Part time lecturer at Yamaguchi University (Leading edge in Development Process) Part time lecturer at Kyusyu University (Management Quality Innovation)

### **Lecture Contents**

#### I. The figure which a company activity aims at

- 1) The present conditions in development of products and things, and the direction that we should aim at
- 2) Relation between JQA(Japan Quality Award) thought and application of scientific technique

### II. Trans-Disciplinary Fundamental Technologies

- 1) What is needed to accomplish the mission of company activity
- 2) What is QFD(Quality Function Deployment)!
- 3) What is TRIZ!
- 4) What is Quality Engineering (Taguchi Method)!

#### **III.** Summary

- 1) Creative problem solving process and scientific methods
- 2) Difference between scientific method utilization and common management!
- 3) What is TRIZ for managers!

### I. The figure which a company activity aims at

- 1) The present conditions in development of products and things, and the direction that we should aim at
- 2) Relation between JQA(Japan Quality Award) thought and application of scientific technique

# 1-1) The present conditions in development of products and things

# Inefficient activity of own way

### No management

Nonscientific contempt

A way of thinking to assume that we are good at the level that we had (plan, quality, cost, delivery date, function)

Waste of money, Waste of time, Lose competitive advantage We lose the trust of customers Tough management situation

# 1-2) Direction that we should aim at "Approach and Management"



With future prediction and development of products

Good, early and cheaply

We have to realize necessarily, logically and scientifically

Products which are superior to other companies Products development of good cost performance Lighter, more compact facilities 1/10 facility development

We need a management

who can say this

# How will QCD be improved when we use scientific technical methods?

### **Conventional development** technique management

- **1.** Left to individuals 2. Management is difficult **3.** Without using the brain
- Scientific technical method utilizing management

1. Tool is good 2. Technical argument **3.** Argument by many

We can draw abilities of

### Management means to draw abilities of engineers to the maximum

We think to have fully drawn abilities of engineers We can show only power of 30%We can show power of 130% engineers to the maximum **Increasing sales and profit** by strengthening product competitiveness



II. Trans-Disciplinary Fundamental Technologies "thinking from the standpoint of a manager"

**1. Necessity to fulfill mission of company activity** 

- 2. What is QFD(Quality Function Deployment)!
- 3. What is TRIZ!
- 4. What is Taguchi Method!

### **1. What are company activities and manager's tasks** Steps for product creation at companies

**Product creation = Requested quality elaborating activity = Intellectual creation activity** 

1. Marketing Product plan	Surveying the market and decide what kind of product to make
2. Research and Development	In what parts structure to create the product
<b>3. Product development and design</b>	In what specification to create the product
4. Fabricating method development Factory	In what facility / condition to create the product
5. Sales (Market) Service	Are the customers satisfied?

Producing excellent achievements and results ... responsibility of the manager also

### **1-2) What to study! What to make study!** Essentials for products/things creation

### **Traditional approach**

1. Expertise and traditional quality control techniques only ceramic technology, electronics, information engineering, communication engineering, mechanical engineering, applied chemistry, physics, aeronautical engineering, electric engineering, etc.

7 tools for QC, TQM, FMEA, FTA, etc.

All-purpose technologies where momentum gathered for activities after 1990

Supports intellectual creativity and problem solving is easily achievable

**To be Added to the traditional:** 

**2. Development process technology** 

Managers need paradigm
 shifts to management

The most important processes are QFD, TRIZ and Taguchi method (world's highest all-purpose technologies)

Besides, combined use of IT, etc. is also required

## 1-3) Product creation oriented

Company activity (production cycle) and Development process technology

**Company activity** (production cycle)

Marketing

R & D

**Product development** 

Effective

**Development process technology** 

..... **QFD** ..... **QFD**, **TRIZ** 

..... TRIZ, Taguchi Method

Fabricating method development ..... TRIZ, Taguchi Method

Production

Verification

Sales

After-the-sales service

..... Taguchi Method

..... Taguchi Method

..... **QFD** 

..... **QFD** 

Quality Engineering = Taguchi Method in Japan oversees

# II. Trans-Disciplinary Fundamental Technologies

- **1. Necessity to fulfill mission of company activity**
- 2. What is QFD(Quality Function Deployment)!
- 3. What is TRIZ!
- 4. What is Taguchi Method!



(Quality Function Deployment)

The task of **business management** or **manager** begins with accurately understanding the customer's request

Method to accurately understand the customer's request

The best way to create salable products at various discussions including Product planning stage reflecting matters (quality) requested by customers in product creation

Goal clarification Task clarification Action item clarification You may probably think that such things are naturally performed ...

... but, actually, they aren't performed in most cases



#### (Quality Function Deployment)



### What is QFD? (Summary)

• A method for clarifying what technical realization would ensure the qualities that the customers request and make them happy complying with their requests

• A method that clarifies the design quality (objective) thereafter Feature

The best way to create salable products reflecting the matters (quality) requested by customers in product creation at various considerations including the product planning stage

First, there is QFD in any operation (including R&D)

Concrete grounds for realization of technical problems is in TRIZ!

# II. Trans-Disciplinary Fundamental Technologies

- **1. Necessity to fulfill mission of company activity**
- 2. What is QFD(Quality Function Deployment)!
- 3. What is TRIZ!
- 4. What is Taguchi Method!

# **3-1) A method that supports thinking to enable easy creation of only-one number-one products**





• A tool that supports to easily generate all the ideas for solving difficult technical problems by thinking based on the human thought pattern at the research / development / design stages

A tool that supports **creativity** 



# 3-3) How is TRIZ thought pattern!

2.5M patent analysis systematized cases

TRIZ standardizes on sential analogies using excent problem solving case of the past in other fields as hints even for things that seem to be the first case in one's field, etc. and at the same time on pursuing to make the maximum use of ideality and resources

(1) Is the current technical problem an unprecedented attempt for mankind?

Should be NO

(2) Don't you think that there is a solution case of the past in another field that would give you a hint?

Hints available 99%

Should be YES

(3) Are the existing resources utilized ideally?

Should be NO

# 3-4) TRIZ is amazing. Why?

A way of conventional work

• Nonscientific contempt

• Inefficient activity of own way

• Whack-a-mole R&D activities after one's own style

• Solutions within the range which one can think of or recognize

# This is the ultimate level of knowledge management

1. There are all thought patterns of the human in 2,500,000 patents

Person acquiring USA patents is world top-level human being

2. It is arranged well

**Principles, Effects, Prediction** 

3. Thought aiming at is good

The philosophies of "pursuit of ideality", "maximum use of resources" and "contradiction resolution" are explored to a great deal



# **3-**5) TRIZ structure (3 main pillars)







Up to 4 **Inventive Principle numbers** used to solve engineering contradictions are listed according to how frequently they were used in the 2.5M patents

# **39 Engineering Contradiction Parameters**

#### The same parameters are on the vertical and horizontal axes

- 1. Weight of moving object
- 2. Weight of stationary object
- 3. Length of moving object
- 4. Length of stationary object
- 5. Area of moving object
- 6. Area of stationary object
- 7. Volume of moving object
- 8. Volume of stationary object
- 9. Speed
- 10. Force (Intensity)
- 11. Stress or pressure
- 12. Shape
- 13. Stability of the object's composition
- Strength 14.
- 15. Duration of action of moving object
- 16. Duration of action by stationary object 35. Adaptability or versatility
- 17. Temperature
- 18. Illumination intensity
- 19. Use of energy by moving object
- 20. Use of energy by stationary object

- 21. Power
- 22. Loss of Energy
- 23. Loss of substance
- 24. Loss of Information
- Parameters are described in very versatile

terms

- 26. Quantity of substance
- 27. Reliability

25. Loss of Time

- 28. Measurement accuracy
- 29. Manufacturing precision
- 30. Object-affected harmful factors
- 31. Object-generated harmful factors
- 32. Ease of manufacture
- 33. Ease of operation
- 34. Ease of repair
- - 36. Device complexity
  - 37. Difficulty of detecting and measuring
  - 38. Extent of automation
  - 39. Productivity

## **List of 40 Inventive Principles**

### Principles numbers are listed at the intersection of the matrix

Principle numbers obtained from the Length vs. Pressure contradiction



- 1. Segmentation
- 2. Extraction
- 3. Local Quality
- 4. Asymmetry
- 5. Consolidation
- 6. Universality
- 7. Nesting
- 8. Counterweight
- 9. Prior Counteraction
- 10. Prior Action
- 11. Cushion in Advance
- 12. Equipotentiality
- 13. Do it in Reverse
- 14. Spheroidality
- 15. Dynamics
- 16. Partial or Excessive Action
- 17. Transition into a New Dimension
- 18. Mechanical Vibration
- 19. Periodic Action
- 20. Continuity of Useful Action

- 21. Rushing Through
- 22. Convert Harm into Benefit
- 23. Feedback
- 24. Mediator
- 25. Self-service
- 26. Copying
- 27. Dispose
- 28. Replacement of Mechanical System
- 29. Pneumatic or Hydraulic
- 30. Flexible Membranes or Thin Films
- 31. Porous Material
- 32. Changing the Color
- 33. Homogeneity
- 34. Rejecting and Regenerating Parts
- 35. Transformation of Properties
- 36. Phase Transition
- n 37. Thermal Expansion
  - 38. Accelerated Oxidation
  - 39. Inert Environment
  - 40. Composite Materials





### **Overview of "Standard Solutions" in TRIZ**

Total 12	27 items	
A. Completing incomplete "Substan	1 item	
B. Detection and measurement prob	12 items	
C. Eliminating harmful effects	37 items	
1) Modification of an existing substance	( 4 items )	
2) Modification of field	( 5 items )	
3) Introduction of a new substance	(11 items)	
4) Introduction of a new field	( 5 items )	
5) Introduction of a new substance and field	( 3 items )	
6) Transition to a subsystem	( 3 items )	
7) Transition to a super-system	( 6 items)	
D. Improving insufficient or excess	interactions	65 items
1) Modification of an existing substance	(18 items)	
2) Modification of field	(7 items)	
3) Introduction of a new substance	(15 items)	
4) ) Introduction of a new field	( 4 items )	
5) Introduction of a new substance and field	(12 items)	
6) Transition to a subsystem	( 3 items )	
7) Transition to a super-system	( 6 items )	

# Field types ... mechanical, optical, thermal, chemical, etc. 13 main types



#### Engineering database of **5**,888 scientific effects and applications

37 items to detect electromagnetic waves or lights:	
Monitoring X-ray beam alignment	
Screen for visualization of X-ray images	
X–ray imaging array	
Electret dosimeter	
Optical information recording disc	
Barkhausen effect	
Photochromic effect (influence of intensity)	
Optical memory based on photochromic materials	
Holographic system	
Hologram recording material	
Roentgenoluminescence	
Principal axes determination in anisotropic crystal	
Fixing moving image frame	
Producing image on liquid crystal display	
Visualization of stress pattern	
Resonant photodiffractive effect	
21 other items	

# **3-6) Feature of ideas by TRIZ utilization**

### **Consideration from all angles along TRIZ thought pattern** (Idea generation)



# **3-7) Extract of TRIZ**

**1. Underlying thought of TRIZ (Goal)** 

We can image the "ideal solution"

- Thorough pursuit of ideal and evolution of system
- Maximum use of free resources
- **Minimum** introduction of **paid resources**

**Result: Seeking an ideal solution,** 

the quality also improves naturally

... same as with Taguchi method

2. Full with hints for solving to ideal solution

# **3-8) Utilize TRIZ, and develop** tactics/strategies for short to long term

Even strategies can be developed by idea generation keeping the ideal solution in mind





### **3-10) How to use TRIZ actually?**



# II. Trans-Disciplinary Fundamental Technologies

- 1. Necessity to fulfill mission of company activity
- 2. What is QFD(Quality Function Deployment)!
- 3. What is TRIZ!

### 4. What is Taguchi Method!

- 1) What is Taguchi Method?
- 2) Basics of Taguchi method
- 3) Summary of Taguchi method
- 4) Application to software
- 5) Taguchi method case (31-legged race)
- 6) Approach and management for people who don't know Taguchi method

### 1-1) What is Taguchi method?

TRIZ can be strongly promoted because there is Taguchi method
Taguchi method is vital for strongly promoting TRIZ

• The world's best comfort technical method to secure quality in research / development / design stage

### 1. The founder Dr. Genichi Taguchi (1924-)

2. Action start from about 1950

3. 1960 Received Deming Prize

He is called the man who revivified the U.S.A.

4. In the middle of 1980's, he applied Taguchi method to stagnant American auto industry and brought it back

Demonstrated that Taguchi method is practical

6. 1988 Inducted into United States Hall of Fame of International Science & Technology (Da Vinci, Newton the sixth living person)

7. 1993 "The Taguchi Method Forum" established in Japan (Changed to Quality Engineering Society)

8. 1994 Inducted into United States Hall of Automation (Soichiro Honda, Eiji Toyoda, Genichi Taguchi, Yutaka Katayama, Jiro Yanase, Shoichiro Toyoda)
9. 1997 Dr. Taguchi entered American car palace (The third Japanese. Six present)

#### 2) Basics of Taguchi method (1)



#### 2) Basics of Taguchi method (2)



Estimate of the optimum by the factor effect chart

(1) In any case, Minimize variation Enlarge S/N ratio ... SN ratio = 10 log (m<sup>2</sup>/ $\sigma^2$ )

#### (2) Then, Match the mean

Adjust with sensitivity ... Sensitivity = 10 log (m<sup>2</sup>) We match the mean with the targeted value with having kept variation small

### 2) Basics of Taguchi method (4) Confirmation experiment (Experiment at the level of predicted control factor)

1) Predicting the level of control factor from the factor effect chart

(1) From SN ratio, set up level of control factors that lessens variations

(2) From Sensitivity, set up level of control factors that matches the mean with the targeted value

2) We perform an **experiment for confirmation** whether the target characteristics are met under the limit condition of the variation (N1, N2) that took an error factor into account

If basic design is a bad system, the limit of a system becomes clear

(Teaches early that there is no use to carry on)

In this case, the decision for a fresh design

Both are C

start enables lean development

If basic design is a good system,

a system of good quality with little variation is completed

<b>3) Summary of Taguchi method (1)</b>					
Current quality field problems	Taguchi method is a tool that meets quality field problems				
Development / Design Trouble in quality finish	The best tool for a quality finish				
Factory Low yield ratio Hard-core large variations fresh start by lot rejection Hard-core overtime work and holiday work	A tool that puts its first priority to thoroughly suppress variation				
<b>Market</b> Defective returned goods from customers There are many reworks	A tool that prioritizes customer viewpoint and puts its first priority to thoroughly meet the change of environmental condition in markets				



## **3) Summary of Taguchi method (2)**

Taguchi method is Dr. Taguchi's heartfelt appeal! A theory that arose from "Companies must be strong in cost"

A theory suitable to fulfill the mission of the company

**Company has to make good products early and cheaply** 

A theory for creating little variation (good quality) products from much variation (cheap) parts

A wise remark of Dr. Taguchi "Quality first" crushes the company

### **3) Summary of Taguchi method (3)**



# **4.** Application to software

Utilizing "orthogonal array, Introduction • excellent time efficiency and • increase in bug discovery rate were tried

Effect of

I hope that you utilize it hereafter for "bug elimination on the market"

### 4-1) Why are combination tests difficult? Are combination tests done? (1) Combination condition number is enormous ~ X For 100% combination for 3 factors Hundreds of thousands to several million module level cases Number of cases realistically testable is less than 1,000 Difficult to separate accurately Х (2)because of complicated conditions (3)Number of tests further goes up X by state transitions through combined conditions In traditional testing,

no remedy but evidently to take second best

Inescapably, introduction of combination bugs 4-2) What is an Orthogonal array?

#### • Usually uses the 2 Level System (2, 4, 8, 16, 32, 64, 128, 256, ... )

[Column] Corresponds to function for software		# of levels 4	# of levels 4	# of levels 4	# of levels 4	# of levels 2	# of levels 2	# of levels 2
verification	$\sim$	*						
[ Row] Corresponds to		column 1	column 2	column 3	column 4	column 5	column 6	column 7
	row 1	1	1	1	1	1	1	1
verification number for	row 2	1	2	2	2	1	2	2
software verification	row 3	1	3	3	3	2	1	2
	row 4	1	4	4	4	2	2	1
	row 5	2	1	2	4	2	1	2
Combination of columns 1 and $2^{\checkmark}$	row 6	2	2	1	3	2	2	1
	row 7	2	3	4	2	1	1	1
Levels 1 to 4 for column 1	row 8	2	4	3	1	1	2	2
Levels 1 to 4 also for column 2	row 9	3	1	3	2	2	2	1
Each of the combinations of each level of columns 1 and 2 appears once: 1–1, 2–3, 3–4, etc.	row 10	3	2	4	1	2	1	2
	row 11	3	3	1	4	1	2	2
	row 12	3	4	2	3	1	1	1
	row 13	4	1	4	3	1	2	2
	row 14	4	2	3	4	1	1	1
	row 15	4	3	2	1	2	2	1
	row 16	4	4	1	2	2	1	2

Combination of columns 4 and 5

Levels 1 to 4 for column 4 Levels 1 to 2 for column 5

Each of the combinations of each level of columns 4 and 5 appears twice:

1-1, 2-1, 3-2, etc.

Combination of columns 6 and 7

Levels 1 to 2 for column 6 Levels 1 to 2 also for column 5

Each of the combinations of each level of Columns 6 and 7 appears four times: 1-1, 1-2, 2-1 and 2-2

# 4-3) Characteristics of Orthogonal array

1) All the levels described by 1 factor (1 function) can be checked (100% cover rate)

2) All the combinations of 2 factors (2 functions) can be checked (The greatest characteristic …100% cover rate) 3) Combinations of 3 factors (3 functions) can be checked with about 60% to 80% cover rate, Unintentionally 4) Combinations of 4 factors (4 functions) can be checked with about 30% to 50% cover rate, Unintentionally 5) near to 100% COVER rate possible as relation combinations (assuming inputs of every 5 years for years and every 3 days for days because the numbers of them are large)



### **Feature / Effect**

Some creative thinking in the orthogonal array

Realizes 100% COVER rate (2 factor combination test) using orthogonal arrays based on Taguchi method with excellent time efficiency and accuracy Sec

Secure discovery of state transition paths

#### **Overview of MOST's software verification tool**

- 1. Enter the relationships between condition factors and configuration factors
- 2. Enter simple factors and their levels

- **1. Enter state transition relations**
- 2. Clarifies needed tests (automatically)
- 3. Enter factors and their levels

Automatically finds the optimal orthogonal array from the arranged 1909 kinds (variants of L256, L128, L64, L32, L16), and automatically generates an orthogonal array (describing factors and levels) for bug verification

• 2 level system L16 max 16 factors, L8 max 25 factors, L4 max 32 factors, L2 levels max 254

- Simultaneous processing possible for 4 kinds of factor (One of L16, L8, L4 or L2)
- Level of configuration factors is one of L16, L8, L4 or L2

(level # of condition factor 1 \* level # of condition factor 2 \* level # of condition factor 3 \* level # of condition factor 4 \* level # of configuration factor <= 256 )

# 5-1) Taguchi method practical case introduction **Shoudai-Daini Municipal Elementary School**, Yanagawa City, Fukuoka Prefecture (Unwittingly practicing Taguchi method truly) **National winner in 31-legged race!**

## Question "What kind of derby is the 31-legged race?"

Answers of many "One to run keeping steps with each other???"

### What kind of approach did they take?

1. What is the basic function?

Taguchi method vision to all day-to-day affairs!

"31-legged race" is a derby running

"the same number of steps" "at the same speed" "keeping in line"

#### 2. How was the goal set?

All ran 50 meters one at a time Quality control method Number of steps: central value of all was 34 steps Speed: time level of national winner was 9.2 seconds

3. What kind of practice was taken?

All purchased a stopwatch

Nothing was created

Practiced to count 34 in 9.2 seconds

4. How was the variation?

Wonder: Wow, variation of 0.03 seconds!

Time at national championship Game 1: 9.29s Game 2: 9.26s Semifinal: 9.28s Final: 9.28s

### 6) Approaches and management for people who don't know Taguchi method

The approach and management for research / development / design that is firmly believed to be best and performed everyday by almost all the people who do not use Taguchi method:

- 1) design it
- 2) make a trial product
- 3) detect malfunction
- 4) study a cause of malfunction
- 5) remove the cause of malfunction
- 6) change the design to adjust to the standard

6) raise the completeness by repeating the process 1) - 6) many times

7) Whenever malfunction happens in the market, より厳しい

test method is added and a severer evaluation standard is set

# Let's immediately stop with such an inefficient approach and management that lacks logic!

New technical field development

proactive type development

Recurrence prevention type development

Taguchi method

# III-1) Summary Creative problem solving process and scientific methods



# III-2) Summary Difference between scientific method utilization and common management!

Outcome (profit)

#### Scientific method applied management

Bring result of QFD review! (Review closely! Utilize scientific methods! (Play full out!) Utilize scientific methods! (Give it your all!) Show ideas generated with TRIZ! (Combine the wisdom of all!) Bring data of Taguchi method review! (Reduce defects radically!) Scientific methods are not magic tools! They are effective like magic, but it is to go over consistently, without omission, robustly, and at world-class level and to make to make to do so!

#### Common management

What and how to do? Trial and error by the manager and also by the person in charge Consequently, difficulty yielding results Review substantially! Give it your all! Play full out! Combine the wisdom of all! Reduce defects radically!

Input energy (man, things, money)



# Thank you for your attention!

I hope that you will further improve your management by acquiring or making to acquire good methods and performing good management ( utilization of scientific methods )